



NJBIZLists

NEW JERSEY'S TOP Employee Benefit Cos.

Ranked by:
the number of employees covered in New Jersey

BY BETHANY WIEGAND

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RANK	COMPANY WEBSITE YEAR EST.	ADDRESS PHONE FAX	SENIOR EXECUTIVE(S) ANNUAL PREMIUMS	BENEFIT PLAN TYPE INSURANCE CARRIERS OFFERED	EMPLOYEES COVERED IN N.J.
1	Brown & Brown Insurance www.bbmetro.com 1939	56 Livingston Ave., Suite 220 Roseland (1), 07068 (973) 549-1900 (973) 549-1000	Rich Knudson , Lou Della Penna Jr. , Sean Gormley \$1,230,000,000	Medical (fully insured and self funded included), prescription, dental, vision, AD&D, HSA/FSA accounts, long-term disability insurance, short-term disability insurance, group life insurance, individual life insurance, long-term care insurance, student accident insurance, group and voluntary insurance products, and employee assistance programs NA	199,092
2	HUB International Northeast www.hubinternational.com/offices/us/new-jersey/summit/ 1953	180 River Road, 2nd Floor Summit, 07901 (908) 790-6880 (908) 790-6899	Joseph Torella \$275,000,000	Medical, dental, vision, life, AD&D, disability, long-term care, voluntary, executive benefits, 401(k), retirement planning and private wealth Aetna, Cigna, Delta Dental, Guardian, Hartford, Horizon Blue Cross Blue Shield, Lincoln, MetLife, Prudential, Qualcare, United Healthcare/Oxford, Unum and more	69,110
3	Triton Benefits & HR Solutions www.tritonhr.com 2008	1460 Route 9 N., Suite 304 Woodbridge, 07095 (877) OKTRITON NA	Steve Rosenthal \$518,500	Group: medical, dental, vision, life, STD, LTD, Flex, HSA and HRA Blue Cross, United/Oxford, Cigna, Aetna, Kaiser, Anthem, AmeriHealth, UMR, Meritain, Allied, Magnacare and more	53,280
4	National Professional Planning Group Inc. (2) www.nppg.com 1997	494 Sycamore Ave. Shrewsbury, 07702 (732) 758-1577 (732) 758-1582	Michael M. Salerno , Sam Christopher , Charles Stipelman , Lance P. Roteman NA	Medical, dental, disability, life, AD&D, (short-term, long-term, and state/private temporary disability), prescription, prescription discount programs, health care advocacy, reference-based pricing, specialty benefits (dental, life, disability, vision, worksite benefits/voluntary benefits, business travel accident), telemedicine, wellness programs, PEOs and more ADP, Aetna, Aflac, AIG, Allstate, AmeriHealth, Ameriflex, Ameritas, Benecard, Blue Cross Blue Shield (Horizon, Anthem, Empire, Independence, Highmark, and CareFirst), Cigna, Colonial Life, Continental, David K Young Consulting, Inc., Delta Dental, Eagle HealthPlans, EmblemHealth, Empower, Equitable, Evolution, ExpressScripts, Gente, Guardian and more	50,797
5	Wealth Enhancement Group wealthenhancement.com 1997	25 Independence Blvd., Suite 102 Warren, 07059 (908) 757-5600 (908) 757-0511	Noel Santiago \$400,000,000	Medical, dental, vision, life, disability and retirement (defined contribution and defined benefit) All NJ and NY carriers	7,500
6	Schechner Lifson Corp. www.saferocks.com 1903	4 Chatham Road Summit, 07901 (908) 598-7800 (908) 598-7880	Marc Rosenkrantz , Michael Schechner \$14,939,000	Medical, dental, vision, long-term disability, short-term disability and volume worksite products Horizon Blue Cross Blue Shield of NJ, Oxford, Amerihealth, CIGNA, United Healthcare, Members Health, Aetna, Guardian, Metlife, Principal, Equitable, Mutual of Omaha, Standard and Colonial	2,700
7	North Jersey Elks Developmental Disabilities Agency www.njedda.org 1947	1481 Main Ave. Clifton, 07011 (973) 772-2600 (973) 772-5171	William G. Weiss \$1,600,000	Medical, dental, retirement, profit sharing plan and 403B Horizon Blue Cross Blue Shield	240

Source: The companies.(1)Other offices in Lambertville, Mount Laurel, Shrewsbury, Marmore and Egg Harbor Township (2) Formerly Northeast Professional Planning Group Inc. NA: Not Available. NR: Not Ranked. There is no charge to be included in NJBIZLists. We assume that information provided by representatives is accurate and truthful. We are not responsible for the omission of organizations that do not respond to our requests for information. Information received after press deadline cannot be included. If you wish to be included in future lists visit www.njbiz.com/lists and click on "Complete Survey" or e-mail lists@njbiz.com. The lists, or any parts of them, cannot be reproduced without written permission from NJBIZ. For more information on NJBIZ, please visit www.njbiz.com.